



MISSION BRIEF

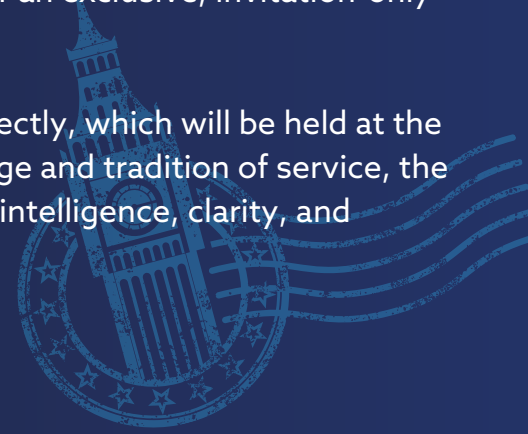
# DETEGO PARTNER SUCCESS CONFERENCE

13 MARCH, 2026 | THE VICTORY SERVICES CLUB, LONDON



Taking place the day after Security & Policing, one of Europe's largest and most influential defence and security events, where Detego Global will be exhibiting at Booth #C146, the Detego Partner Success Conference brings our trusted reseller partners together for an exclusive, invitation-only briefing.

We invite you to attend the Detego Partner Success Conference directly, which will be held at the historic Victory Services Club in London. With its rich military heritage and tradition of service, the venue reflects our mission to empower those on the front line with intelligence, clarity, and control.



09:30 – 09:40

#### OPENING BRIEFING

##### **Welcome & Growth Objectives for 2026**

*Andy Lister, Managing Director*

Setting the scene for the day ahead, Detego Global's partner vision, and where the biggest commercial opportunities lie.

09:40 – 09:50

#### FIELD INTELLIGENCE

##### **A Partner Success Story**

A short, high-impact example of how partners are unlocking new revenue with Detego technology.

09:50 – 10:50

#### THE DETEGO ADVANTAGE

##### **Your Licence to Grow**

*Alex Kirk, Global Sales Director*

How you can leverage your partnership with Detego Global to open new revenue streams, which increases deal value and positions you to win in increasingly complex DFIR environments.

10:50 – 11:05

#### COFFEE BREAK

Time to refuel



11:05 – 11:35

#### EXPANDING THE PORTFOLIO

##### **Unlocking Revenue with Detego Case Manager for DFIR**

*Alex Kirk*

A focused walkthrough of Detego Case Manager for DFIR, what sets it apart, and how it creates powerful cross-sell and long-term revenue opportunities for partners.



11:35 – 12:05

### BEHIND THE SCENES

#### What's in the Pipeline

*Andy Kemal, Software Development Director*

An exclusive preview of Detego Global's product roadmap for 2026 and beyond, and how upcoming capabilities translate into partner growth.

12:05 – 13:05

### LUNCH

Networking lunch at the Club



13:05 – 13:15

### RAFFLE DRAW

Stand a chance to win a limited-edition bottle of Special Ops' finest!

13:15 – 14:00

### MARKETING WITH IMPACT

#### Demand Generation That Converts

*Budd Karunasekara, Marketing Director*

A walkthrough of the new Partner Portal, latest campaigns, and practical tools designed to help you strengthen your pipeline and close deals faster.

14:00 – 15:00

### PLATFORM INTELLIGENCE PART 1

#### Selling the award-winning Detego DFIR Platform

What's new, what's changed, and how to position Detego's strongest USPs with prospects and customers.

15:00 – 15:15

### COFFEE BREAK

Tactical pause



15:15 – 15:45

### PLATFORM INTELLIGENCE PART 2

15:45 – 16:15

### FINAL BRIEFING

#### Partner Q&A

An open forum for questions, discussion, and next steps.

### AFTER HOURS

#### An Evening with the Detego Global Team

Join us for a memorable evening filled with excitement and intrigue, followed by well-earned dinner and drinks with the Detego Global Team.

### Key Information

- 📍 Venue: The Victory Services Club, London
- ✈️ Nearest airports: London Heathrow | London City
- 🚆 Nearest stations: Marble Arch | Paddington | Victoria

[CONFIRM YOUR ATTENDANCE](#)

